

# Sunman: Lightweight Solar Applications in the C&I Rooftop Market

2024 Corporate Presentation V1.0

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## Company





### Sunman at a glance

- Founded in 2014, Sunman is an Australian Solar Technology Company
- Commercialized world's first ultra-light, glass-free crystalline silicon PV module "eArc"
- 600 MW+ shipments delivered to 40+ countries (Q4 2023)
- Operates 1 GW production capacity out of Jiangsu Province, China



#### Founder

- Sunman's founder is PV scientist and industry pioneer
  Dr. Zhengrong Shi
- Founder of Suntech Power (No.1 PV Manufacturer 2010-2011)
- Founder of Asia Silicon (5<sup>th</sup> Largest Polysilicon producer)
- Central Figure to the development of global PV Industry
- Owner of 80 patents and author of 110 Academic
  Papers
- Professor at the University of New South Wales
- Fellow at Australian Academy of Technological Sciences
  & Engineering



#### **Development History**





#### **Backed By Blue-Chip, Global Investors**







Sunman is backed by leading PE firms and VCs. Largest Shareholder is the <u>Clean Energy Finance Corporation</u> Australian Government Backed "World's Largest Green Bank"



# Sunman has successfully commercialized eArc modules to 1 GW capacity





#### **World class standards**



ISO9001

Quality Management System

#### ISO45001

Occupational Health Safety Management System ISO14001

**Environment Management System** 

#### SA8000

Social Accountability 8000 International Standard



## **02 Technology**



#### eArc Technology



Sunman's eArc lightweight PV module is based on market-proven crystalline

silicon cell technologies and innovative in the patented encapsulation system.





### Addressing The "Weight" Issue



- The structure of conventional glass modules have remained unchanged in the last 50 years.
- An estimated 40% C&I rooftops cannot install solar due to static load issues.



#### Sunman's Innovation "eArc"



- eArc module uses patented polymer composites to replace glass and reduce weight.
- eArc is 70% lighter than traditional glass counterparts.



#### **Complete Certifications for Global Deployment**



eArc is the first module of its kind to pass the IEC 61215:2016, IEC61730:2016, UL61730 (USA) and CGC (China).



#### **Further Durability Testing**



**Dust Testing** 

Salt Mist Corrosion Testing level 8 Ammonia Testing

**PID** Testing

Straightforward Module Bankability Testing



#### **SUMAN** Lightweight Solar Pioneer

#### BRoof (t1) | BRoof (t2) | UNI9177 | UL790



#### **Extensive Fire Testing**

#### **Further institutional recognition**



eArc has been further tested and recognized by institutions such as University of New South Wales, Fraunhofer, PV Magazine, Chinese Academy of Sciences, Fraunhofer, Gamcorp, Nanjing University of Aeronautics and Astronautics.



## **03 Product**



#### **Products**









**C&I** 

SMF520J-12X12UW SMF430F-12X12UW

SMH520J-12X12UW

#### **Off-grid**

SMF100S-4X09UW SMF175M-4X09UW Balcony SMF200J-6X10DB-e SMF200F-8X09DB-e

### **Technical Specification (C&I)**

Class	Specification	SMF430F-12X12UW	SMF520J-12X12UW	SMH520J-12X12UW
Electrical characteristics	Pmax (W)	430	520	520
	Vmp (V)	42	42.3	42.3
	Imp (A)	10.24	12.31	12.31
	Voc (V)	49.8	49.5	49.5
	lsc (A)	10.74	13.56	13.56
	Max. system voltage(V)	1500	1500	1500
	Module efficiency (%)	19.3	19.3	19.3
Mechanical characteristics	Solar cells	Mono-silicon (166mm half cell)	Mono-silicon (182mm half cell)	Mono-silicon (182mm half cell)
	Dimensions (mm)	2054×1084×2	2246×1197×2	2246×1227.8×40.5
	Weight	6.3 (2.83kg/m <sup>2</sup> )	7.7 (2.86kg/m <sup>2</sup> )	11.1
Packaging configuration	20'GP	580	264	136
	40'HC	1320	528	272



#### SMF Installation Method Metal Roofs



Evenly apply glue to the peaks of metal roof profile (>10mm width).



The spacing between lines of glue is ≤520mm, and when the overhanging part of the module is >50mm, use aluminum square tube.



Ensure that the ends of aluminum tubes lay between panels.



Aluminum square tube is required to be aluminum profile 6063-T5/T6, anodized AA10 or above.



### **SMF Installation Method**

#### **Membranes (with Tubes)**



Clean the roof with the cleaning agent specified by Sunman. Apply the recommended glue that is appropriate for the roofing material.



Place tube onto the glue lines and put another layer of glue on the top side of the tube.



Place panels in the manner displayed in the diagram (430W correspond to 5 tubes, 520W correspond to 7 tubes)



Ensure a single panel is not mounted on two tubes – expansion and contraction of the tubes may cause issues, such as deformation of the panels.



## Introducing Dragonfly

A new innovation platform based on the SMF Series

520W high-efficiency PV module with pre-integrated mounting

Bringing installation steps to the fab ("I2F")

saving on-site time and costs.



#### **DF Installation Method Membranes (Quick-Bonding)**





Put the DF module upright, and apply glue to backside of six short frames.

Paste the module and repeat preceding steps to finish all module installation.



### **DF Installation Method**

#### **Membranes / Metal Roofs (Dismountable)**



2 Side in the bracket

Install the bracket onto the prefabricated panel.



Apply glue to the base.



Paste the modules.



## Application







- An estimated 40% of commercial and industrial roofs lack the minimum load-bearing capacity (15 kg/m2) to support conventional glass modules.
- When buildings fall under this threshold, structural strengthening is required for solar to be installed, which is costly and disruptive to on-site business activities.
- The full installed weight of eArc modules is <4 kg per m2.















#### **C&I Applications** Membranes and Flat Roofs



- Roof membranes, such as TPO and PVC, are becoming increasingly popular for commercial roofs.
- Due to penetration issues, waterproofing membranes cannot accommodate conventional glass modules.
- eArc can be directly glued onto membranes with a substructure to elevate the module by 2 cm.



#### **C&I Applications** Membranes and Flat Roofs





#### **C&I Applications** Membranes and Flat Roofs





#### **Other Applications** EV Charging Infrastructure and PV Carports





#### **Other Applications** Facades





#### **Other Applications** Vehicle Integrated Photovoltaics







# **Thank You**







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